Designed for: Designed by: Date:

Version:

# **Key Partners and** Resources

Who do you need to partner with to deliver the project?

How will you secure sponsorship or in-kind donations from your partners?

What key resources do you need to bring this to life?

- Intellectual/ creative
- People
- **Physical**
- Financial
- **Technical**

# **Key Activities**

What is your flagship event or activity?

What happens to engage those outside of the event?

What do you need to do to put this into action?

### Value Proposition

What makes your idea unique and different?

What value are you adding to your target audience?

# Promotional Strategy Customer Groups

you use to spark interest in the campaign?

How can you use persuasive language to ensure engagement?

Where will your promotional content be used?

#### **Channels**

How do you reach your target audiences?

How can you ensure you engage with those who are the hardest to reach?

What infographics / text will How will your idea grab the linterest of the audience?

Why will they care?

# **Key Metrics**

What are your quantifiable goals that will show you that your campaign worked?

What metrics will you use to demonstrate this campaign had an impact and reached a wide audience?

# Funds Out (Cost Structure)

What are the most important costs:

- Resources
- **Activities**

Is your idea realistic and in budget?

# **Funds In (Revenue Streams)**

What is the most significant source of funds for your project?

If you are relying on in-kind donations, how have you secured these?

Based on http://businessmodelgeneration.com/canvas